

CDC Variety Tendering Proposal Submission Form

Please complete all five sections of this form and submit along with required supporting documentation to cdc@usask.ca.

Company Information

Tendering Year

Tendered Variety (submit one variety per form)

Company Name

Company Contact:

Email

Legal Company Address:

Certificate of Company Incorporation: (choose one)

Attached / Previously Submitted / Other

1. Company History

Provide a brief overview of your company including history, organizational structure, and distribution network. Attach a list of affiliated seed growers if available.

- Do you currently hold any active license agreements or support CDC through financial contributions? Yes / No

If yes, describe your company's performance in marketing these varieties and/or your company's history of research support to the CDC in the last two years. List any specific areas or projects and estimated value of support.

If no, outline your company's experience in marketing pedigreed seed².

- Describe the company's ability to manage seed production and marketing activities.

2. Commercialization, Marketing and Production Strategy

Outline your strategy for commercializing, marketing, and producing the variety, including key activities and target markets.

- Desired Territory/Market Area: (check all that apply)

Canada / USA / Other

If outside North America, identify the territory and fit within targeted market.

- Proposed License Term: 20 years (max) / 10 years / Other

- License Renewal Option:

No renewal / Auto-renew after 10 years / Other

- Describe your companies commercialization strategy for launching this variety to seed growers and producers.

- Do you currently market varieties in this crop type? Yes / No

- Describe how this variety complements or replaces current portfolio.

- Is this variety part of a niche market? Yes / No
If yes, describe niche market class, geographic distribution, and unique characteristics (ie end use applications).

- Do you anticipate any production or marketing challenges? Yes / No
If yes, Explain potential challenges.

Does your company propose a closed loop¹ marketing system? Yes / No

If yes, describe the closed loop marketing and distribution strategy.

- Describe how your company will increase the breeder seed purchased from CDC and distribute pedigreed² seed to growers. Please include an estimated timeline. If a contra season nursery will be used, please indicate if this will be done at your company's expense.

- Your company acknowledges that they are required to cover protection fees in Canada (Plant Breeders' Rights and Registration). Yes / No
If no, please explain.

- Your company acknowledges that they are required to cover protection fees outside Canada (Plant Variety Protection, or equivalent). Yes / No
If no, please explain.

- Describe measures to monitor and prevent unlicensed sales and distribution.

- Do you intend to offer sublicenses³ for this Variety? Yes / No

If yes, please provide additional details.

Provide any additional information about planned production, marketing, and distribution approach, that has not yet been mentioned.

3. Projected Sales of the Variety

This section contains non-binding estimates only. Please complete the following to the best of your knowledge.

YEAR 1 (defined as the first year of Pedigreed Seed² Production)

Table 1: Estimated Area Planted by Seed Class² (Acres) for Years 1-5

	Seed for Pilot Marketing	Select	Foundation	Registered	Certified
Year 1					
Year 2					
Year 3					
Year 4					
Year 5					

Table 2: Estimated Seed Production by Seed Class² (Metric Tonnes) for Years 1-5

	Seed for Pilot Marketing	Select	Foundation	Registered	Certified
Year 1					
Year 2					
Year 3					
Year 4					
Year 5					

Table 3: Estimated Seed Sales by Seed Class² (Metric Tonnes) for Years 1-5

	Seed for Pilot Marketing	Select	Foundation	Registered	Certified
Year 1					
Year 2					
Year 3					
Year 4					
Year 5					

Optional: Notes regarding projected sales.

4. Financial Offer

Outline proposed financial terms, including license fees, royalty structure, and additional benefits to CDC.

- Is there a proposed up-front license fee? Yes / No

Proposed up-front license fee (CAD)

- Is there a proposed Variety Use Agreement (VUA) fee? Yes / No

Proposed VUA fee (CAD)

- Is your company able to collect and remit royalties on behalf of USask? Yes / No

- Explain the proposed structure for royalty on Seed² and/or VUA (if applicable).

Table 4: Estimated Seed Royalties Due for Certified² Seed (CAD) for Years 1-5

	Estimated Certified Seed Sales (\$ CDN)
Year 1	
Year 2	
Year 3	
Year 4	
Year 5	
Total Royalty	

Table 5: Estimated Variety Use Agreement (VUA) Fee (CAD) for Years 1-10 (if applicable)

	Estimated VUA Fees (\$ CDN)
Year 1	
Year 2	
Year 3	
Year 4	
Year 5	
Year 6	
Year 7	
Year 8	
Year 9	
Year 10	
Total VUA Fee	

5. Post-Tendering Variety Trialing

- Will your company cover costs for variety registration and regional trialing? Yes / No
- Will you support replicated adaptation and performance trials? Yes / No
If yes, describe your plan.

- Will you supply seed for Provincial Variety Testing Trials and pay entry fees? Yes / No
- Do you plan to use demonstration sites? Yes / No
If yes, describe plans and history of demo sites.

- Are there additional benefits to CDC if this proposal is chosen?

¹ **"Closed-loop"** is used with respect to Seed production shall mean the system by which all the Seed and Grain of the Variety produced for the Licensee shall be returned to the Licensee for further processing and marketing to end-users.

² **"Grain"** means any seed of the Variety which is not Pedigreed Seed.

"Pedigreed", "Breeder", "Select", "Foundation", "Registered" and "Certified" when used with respect to seed shall have the same meaning as ascribed thereto in the Regulations and Procedures for Pedigreed Seed Crop Production, being Circular No. 6 of the [Canadian Seed Growers' Association](#) and grade standards for all classes shall be as set forth in Glossary of Terms section of the regulations made pursuant to the Seeds Act (Canada).

³ **"Sublicense"** means any grant by the Licensee to a third party, including to an affiliate, of a *right to exercise any right or license in or to the Seeds*

"Sublicensee" means any third party recipient of a Sublicense, including an affiliate of the Licensee.

Submission Process

Please note that completing this form does **not** finalize your submission.

Ensure your full package includes, but not limited to:

- ✓ Completed CDC RFP Submission Form
- ✓ Company Financials – Required (e.g., balance sheet or annual report)
- ✓ Certificate of Incorporation – if applicable
- ✓ List of Affiliated Seed Growers – if applicable
- ✓ Any Additional Documents that support or accompany your proposal – Optional

Submit your completed proposal package by email to cdc@usask.ca